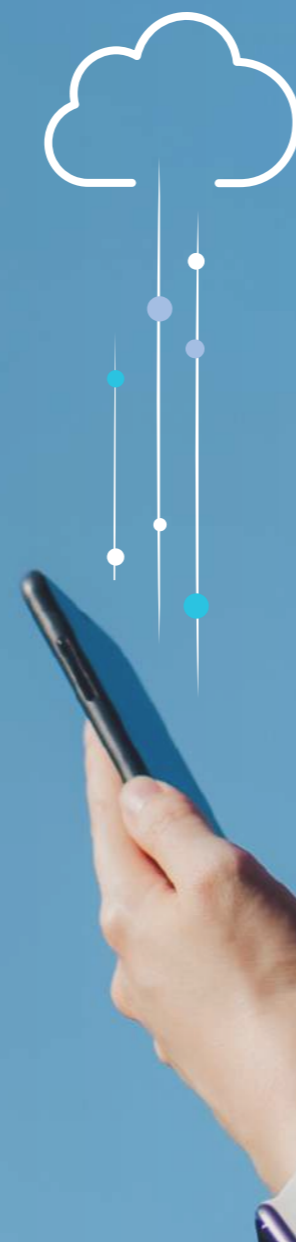


Solution: IZO™ Private Cloud

# Auto & General Group gets the scalability to launch new businesses with cloud





## Auto & General Group gets the scalability to launch new businesses with cloud

As a new player in the competitive markets of Singapore and Thailand, Auto & General Group (Southeast Asia) was looking for quick scalability. Aiming to be the first insurer with IT hosted in a hybrid cloud, it opted for infrastructure-as-a-service. Tata Communications offered a unique one-stop shop.

When **Budget Direct Insurance** launched in Singapore, IZO™ Private Cloud was chosen for hosting apps and storing CRM data. Disaster recovery, back-up, and firewall services were part of the solution. The launch of the EasyCompare car insurance comparison website in Thailand expanded products to Managed Security Services and a Managed DDoS service. Tata Communications coordinates everything including the last mile. With Tata Communications services the company calculates its TCO is lower than with other virtual private cloud suppliers.

APAC

Solution: IZO™ Private Cloud



**Business understanding** to assure best-fit solution



**Low total cost** of ownership



**One-stop shop** for secure hybrid cloud



**24/7** support model

“ The Tata Communications account team offered us a unique one-stop shop for our infrastructure needs with the best virtualisation and security options.

### Saiprasad Janakiraman

IT Applications & Project Lead  
Auto & General Group (Southeast Asia)